

CHRISTIE & CO

FROM DREAM TO MAINSTREAM

PRESS RELEASE

FOR IMMEDIATE RELEASE

Josh Grega
Christie & Co
(206) 291-4709
josh@christieand.co



United Grain Corp.: Following the Grain From Crops to Bakery Shelves Around the World

United Grain Corp. unites American farmers with foreign food producers to help feed the world.

VANCOUVER, WA (October 2021) From farmlands across the Pacific Northwest, the Dakotas and Montana to its port on the Columbia River, United Grain Corp. oversees the process of moving their producers' grain from fields to stores and bakeries around the world.

As the region's premier exporter of wheat, feed grains, and oilseeds, UGC accomplishes this through its highly valued partners at both ends of the supply chain, connecting grain farmers and global food sources through reliably careful grain handling and consistently high-quality export services and maximizing sales whether growing fields of wheat or producing bread, crackers, and snacks for global bakeries.

Disruptions in the supply chain are unlikely to slow buying from global manufacturers. Wheat consumption is rising and projected to experience a 4.1% compound annual growth rate between 2021 and 2026, according to a recent report published by Mordor Intelligence.

With 18 production locations across the Pacific Northwest and Northern Plains, UGC transports its farmers' crop yields to its Vancouver Export Terminal, which has the largest grain storage capacity on the West Coast. After the yields arrive, UGC loads the grain onto ships for transporting to buyers in Asia, which include major food manufacturers. Dedicated to providing the best quality, UGC's efforts to optimize its partners' grain sales extend well beyond its reliability in exporting grains.

UGC's non-feed grains include premium wheat and oil seeds, which are supplied to food producers in Japan, China, the Philippines, Korea, Thailand, and Taiwan for making flour, bread, and pasta to feed families in their respective countries. For 35 years, UGC has had a productive partnership with Universal Robina Corp, one of the largest consumer food and beverage companies in the Philippines, for its Flour, Pasta and Baker John division.

"It is a great gift to have global partners for whom success is feeding the world," said United Grain Corp. CEO Augusto Bassanini. "UGC is dedicated to ensuring that great attention and care is taken in exporting grains and are pleased to collaborate with growers and food manufacturers committed to the same standards of reliability and integrity."



For UGC, providing the best service means discovering new needs for its partners and helping them meet those needs. UGC collaborates with American farmers and their Asian buyers by informing them of conditions on the opposite end of the supply chain, enabling both to effectively utilize the asset of wheat yields for increased sales. This entails assisting farmers with marketing their commodities to food manufacturers by informing them of how their customers' demands have changed. On the other end, it involves communicating to buyers the protein yields of a year's harvest so they can adjust their orders according to demand.

"Besides our ability to adapt to any fast-moving environment, United Grain is known for being reliable and bringing a high level of respect to the exporting industry," explained Rob Froom, UGC Senior Central Hedge Desk Manager. "From the farmer in eastern Pendleton, to our employees who unloading the grains and order up barges, to our logistics team deciding what vessel to bring in next... we cherish these responsibilities because they are part of UGC's heritage and commitment to our producing partners and customers."

For more information, please contact Claudia Schou at claudia@christieand.co or (805) 969-3744.

ABOUT UNITED GRAIN CORP.

For more than 50 years, United Grain Corp. (UGC) has been the Pacific Northwest's premier bulk grain export company. UGC delivers high quality products, including wheat, feed grains and oilseeds to global customers – backed by superior service from its headquarters in Vancouver, Washington. UGC's Vancouver Export Terminal (VET) boasts the largest storage capacity on the U.S. West Coast at 220,000 metric tons (8 million bushels) with an annual handling capacity of 5 million tons. With locations across Washington, Oregon, Montana, and the Dakotas, UGC has forged strong relationships throughout the decades. UGC's partnerships and experience help ensure that it not only continues to provide unwavering support to its customers but also provides a lifeline that helps feed the world. For more information, visit <https://ugcpnw.com>.

###